

CHECKLIST

Selecting a Janitorial Service Contractor

- Does the company meet the minimum insurance requirements
- Does the company provide adequate employee screening
- Does the company have a reasonable Employee Turnover Rate (Less than 80%)
- Does the company have a qualified, documented Training Program
- Does the company have a “Good” or “Excellent” Customer Retention Rate (90% or above)
- Does the Company have a standardized product and equipment program
- Do the Reference Checks provide adequate information to show that the contractor is professional, conscientious and reliable
- Does the company have a good “Safety Record”